

MIR Trip Planner / Designer / Consultant

(Scheduled Tours & Private Journeys)

About MIR

MIR works with travelers who want to venture to places that are not always easy to navigate on their own. Our focus is on Eastern Europe, Central Asia, and the Middle East—regions where local knowledge, context, and careful planning make a real difference.

For nearly 40 years, MIR has designed and operated trips in these regions, working directly with local experts, our own field offices, and long-standing partners. Our approach is practical and experience-based. We pay close attention to how places actually function on the ground, how to pace a journey well, and how to introduce travelers to people who know their country deeply.

Our name means “peace” in several Slavic languages, and it reflects a belief behind much of our work: that travel, when done with care, can help people see beyond headlines and preconceptions. We work with travelers who are well prepared, engaged, and interested in learning from the places they visit.

The Role

We are looking for someone who has spent time in some of these regions, continues to build their knowledge, and enjoys sharing that perspective with others while helping travelers make informed decisions.

This is a front-line consulting and sales role for an experienced travel professional with destination knowledge and first-hand travel experience in regions where MIR operates. As a Trip Planner / Designer / Consultant, you will be among the first people prospective travelers speak with. You will listen carefully, help them clarify what they are looking for, guide them toward the most appropriate scheduled tour or private journey, and design custom itineraries when that is the right fit. You will work alongside other trip planners in similar roles, supported by trip planning assistants and MIR’s long-standing local relationships. The position blends sales, consultation, and trip design, with continued involvement for select private clients before and during travel.

What You’ll Do

- Serve as a primary point of contact for new inquiries by phone and email
- Consult with travelers to understand interests, experience level, timing, and travel style
- Match travelers to MIR’s scheduled tours or design private journeys from the ground up
- Manage a shared pipeline of leads, proposals, and bookings
- Design itineraries that reflect practical knowledge of destinations, pacing, and logistics
- Take ownership of your trips, remaining involved with select private journeys before and during travel
- Work closely with trip planning assistants to ensure accuracy, follow-through, and clear documentation

- Contribute to shared destination knowledge and internal planning resources

Who You Are

- A traveler with first-hand experience in MIR's regions and an interest in continuing to learn
- Comfortable selling travel through conversation, knowledge, and trust rather than scripts or pressure
- Naturally curious, a strong listener, and confident guiding travelers toward decisions
- Organized and detail-oriented while keeping sight of the overall experience
- Calm, professional, and steady when plans evolve or questions arise
- Collaborative, respectful, and generous with information and insight

What You Bring

- At least four years of experience in travel or hospitality-related sales roles
- Strong written and verbal communication skills
- Experience working with well-traveled and higher-end clients
- Ability to manage multiple inquiries and deadlines at the same time
- A genuine interest in developing deep destination expertise within MIR's portfolio
- Comfort working remotely with an international, distributed team
- Familiarity with Mac OS, Microsoft Office, and Google Workspace

Practical Details

- Full-time, fully remote position
- Competitive salary and benefits, including health insurance, paid time off, and SIMPLE IRA with company match
- Occasional travel to Seattle and to MIR destinations

How to Apply

Please send **both** a resume and a cover letter to jobs@mircorp.com. Your cover letter should describe where you have traveled, how that experience informs your approach to trip planning, and why MIR's destinations appeal to you. Applications without a cover letter will not be considered.